SUN LIFE PARTICIPATING ACCOUNT

Public bond holdings

All values as at December 31, 2017

Participating account details

Total public bond assets: \$3,687.3 million

Proportion of total invested assets of the Sun Life Participating Account: 37.4%

Investment mix at December 31, 2017

		•
	\$ millions	Percentage
Government bonds	2,377.0	64.5%
Corporate bonds	1,310.3	35.5%
Total public bonds	3,687.3	100.0%

Investment term at December 31, 2017

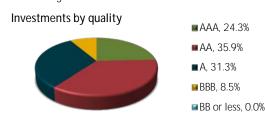
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		\$ millions	Percentage
	0 to 5 years	230.8	6.3%
	Over 5 years	3,456.5	93.7%
	Total public bonds	3,687.3	100.0%

Major holdings at December 31, 2017

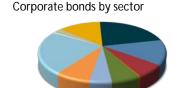
	Percentage of public	Percentage of total
	bond holdings	participating assets
Gov. of Canada	20.0%	7.4%
Province of Ontario	12.3%	4.6%
Province of Quebec	7.7%	2.9%
Province of Saskatchewan	4.2%	1.6%
Province of Nova Scotia	4.1%	1.5%
Province of B.C.	4.0%	1.5%
Province of Newfoundland	3.0%	1.1%
Province of New Brunswick	2.9%	1.1%
Province of Manitoba	2.6%	1.0%
Bank of Nova Scotia	2.1%	0.8%
Total major holdings	62.9%	23.5%

Investment guidelines

Sun Life Financial's in-house public bond team manages the public bond portfolio to generate consistent returns, provide liquidity and stable income. We achieve this by maintaining a high quality portfolio while adding value through security selection based on detailed analysis and sector rotation that focuses on market trends. The portfolio is a mix of government and corporate issues diversified across geography, sector, investment quality and term to maturity. The quality of the portfolio is high, with 100% of new purchases classified as investment grade.



The public bond portfolio is also diversified across a broad range of economic sectors.



- Consumer Discretionary, 0.5%
- Consumer Staples, 2.5%
- Energy, 12.9%
- Financials, 22.3%
- Government related, 13.4%
- Industrials, 6.6%
- Information Technology, 0.4%
- Real Estate, 6.1%
- Securitization, 4.7%
- Telecommunication Services, 7.6%
- ■Utilities, 23.0%

